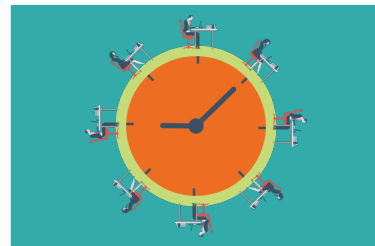
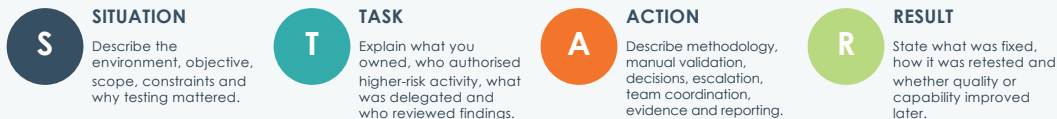


BUILD THE WHOLE STORY



PRACTITIONER

Deliver authorised testing

SHOW: independent delivery within the Rules of Engagement; selection and adaptation of suitable techniques; manual validation rather than uncritical tool output; clear records; safe escalation; accurate reporting.

EXAMPLE: tested whether ordinary user-network access could lead to privileged control. Confirmed scope and exclusions, demonstrated an authorised bypass of an ineffective access control, manually validated identity and certificate weaknesses, paused before a higher-impact step and obtained approval.

RESULT: the client corrected the configuration, hardened name resolution and replaced the ineffective control. Retesting confirmed that the original privilege-escalation chain no longer worked.

PROVE IT

A reproducible finding, authorised retest or review confirms the outcome.

PRINCIPAL

Lead a complex engagement

SHOW: strong CTL-style leadership rather than an enterprise programme. Explain test planning, allocation by competence, management of access or availability constraints, technical integration, peer review, client liaison and development of others.

EXAMPLE: led a five-day CHECK-style assessment with two testers across several segments. Resequenced work when access was delayed, retained the sensitive production segment, combined evidence from two workstreams, agreed a safe stopping point and quality-assured the report.

RESULT: critical scope completed within the original window; the attack route was closed; the coverage plan and review checklist were reused.

FOLLOW UP

Later reports confirm that validation and reporting standards remained in use.

CHARTERED

Shape testing practice

SHOW: acknowledged expertise, strategic technical leadership and active current practice. Evidence breadth across advanced testing, delegation to specialists, quality assurance, legal and operational direction, capability development and external contribution.

EXAMPLE: remained hands-on while improving a testing service across web, infrastructure, cloud and OT. Set common expectations for scoping, attack-path evidence, severity, peer review and client communication; delegated playbook development; resolved disagreements through controlled trials.

RESULT: fewer material QA corrections, independently validated high findings, broader specialist coverage and standards embedded into contracts and induction.

SUSTAIN IT

Six-month and annual reviews demonstrate sustained quality and technical currency.

TURN “IMPROVED” INTO VERIFIABLE EVIDENCE

WEAK

“Testing quality and client security improved.”

SUBSTANTIATED

The client corrected the certificate-service configuration and access controls. Retesting confirmed that the original attack chain could not be reproduced. A follow-up sample of later reports found independent validation and reproducible evidence for every high-severity finding reviewed.

THE EVIDENCE TEST

A result is strongest when the change is owned, checked and sustained.

